# **Maximizing your Clearinghouse Services**

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Regional Relationship Manager, Iowa, Kansas, Nebraska, Oklahoma, Texas





### **Our Agenda Today**

- The Clearinghouse as a "Data Cooperative"
  - Enrollment/Compliance Reporting
  - DegreeVerify
  - Student Tracker
  - Postsecondary Data Partnership
  - Research Center Impact
- What's New
  - Student Automated Services
- Our Support to You and Your Students
- Questions & Discussion

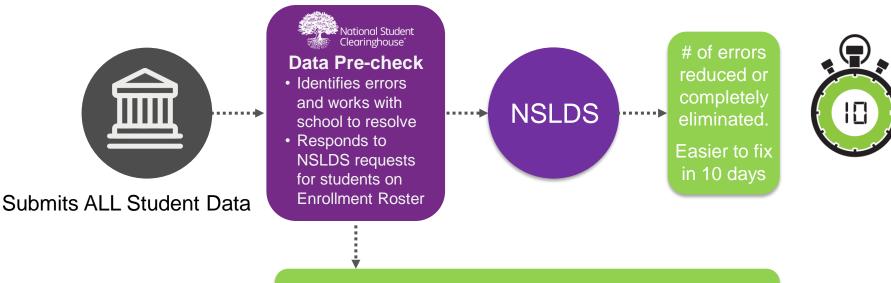




# The Clearinghouse as a "Data Cooperative"



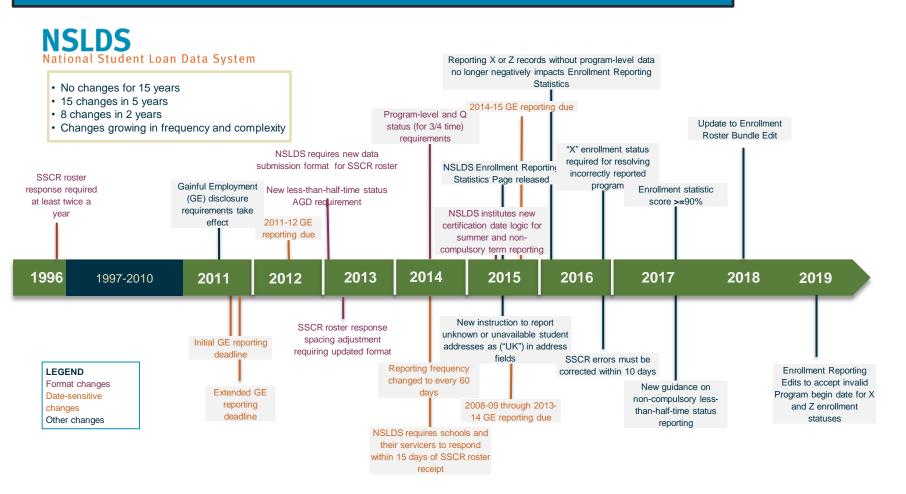
# **Clearinghouse Process: All Students Reported**



6.5 million errors resolved before file submissions last year



### **Acceleration of NSLDS Compliance Changes**





# **Audit Resource Center**

### Assists ~1,000 schools per year

Works with you and your auditors to explain issues and provide documentation to reduce and eliminate audit findings

Aids with audits and day-to-day compliance questions

Offers online resources for preparing and responding to an audit

Shares trends in auditor areas of focus







# StudentTracker Services & Postsecondary Data Partnership



# **StudentTracker**







24/7 easy access to your Request File status, file history, and subscription information

### Efficient and transparent processing Immediate validation, including email notification on Request File validation status.





Automated File Review

Remediation on most common errors. Flags warnings/erro rs and notes on how to correct.

StudentTracker Reports

- Student-level Detail Report
- Aggregate Report showing most commonly attended institutions



# StudentTracker Works Across Your Campus



### Institutional Research

- Outcome Reporting
- Reporting Reconciliation
- Class Outcomes
- Persistence
- Retention
- Time-to-Completion



- Department Outcome Analysis
- Future Programs of Study
- Grant Funding Request
- Pre-Professional Programs



### Registrar

- Cohort Representation
- Transfer Studies
- Retention
- Enrollment Status
- Reporting Reconciliation
- Prior Enrollment
- Time-to-Completion



- Cohort Representation
- Class Outcomes
- Deferred Admissions
- Declined Admissions
- Wait List Outcomes
- Prior Enrollment
- Transfer Studies



- Outcome Oversight
- Feeder Institution
   Analysis
- Transfer Analysis
- Retention Study



- Program Diversity
- Work-Study Analysis
- Mentor Matching
- Enhancing Advising
- Tutoring Planning



# StudentTracker Queries

### SE



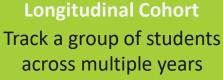
Subsequent Enrollment Where did students attend after leaving my institution?





Declined Admission Where did students enroll who did not attend my institution?





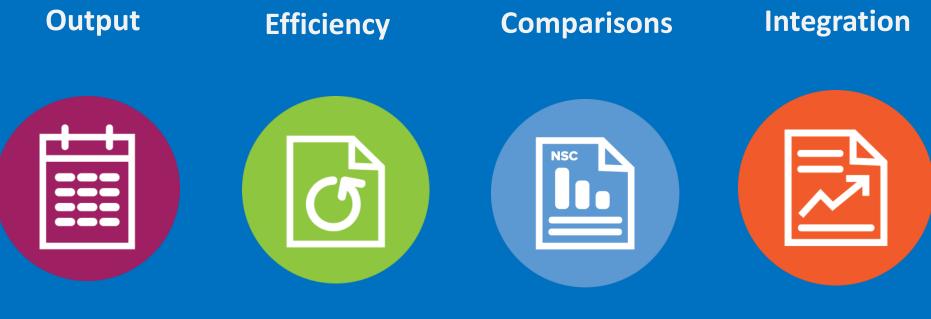




Prior Attendance Where did my applicants attend previously?



### StudentTracker® Premium Service



ANALYSIS READY one row per student

### **REQUEST FILE RE-RUN**

saves time

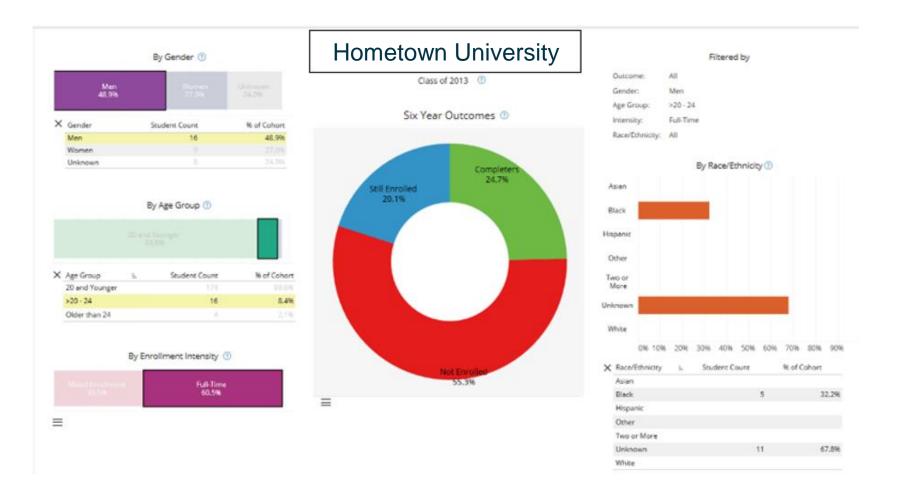
### SIGNATURE AND SNAPSHOT REPORTS

your institution's data with benchmarks

DATA VISUALIZATION reporting with graphics

### **Completions Report Tableau dashboard**

Landing page – filtering by gender, age, and enrollment intensity





# What Is the Postsecondary Data Partnership?

Transformative way for your institution to measure and report student progress and success. The Postsecondary Data Partnership (PDP) empowers your institution with more **comprehensive data**, easier **analysis & insights**, centralized **reporting**, and better **visuals** to help you **understand and improve student outcomes**.

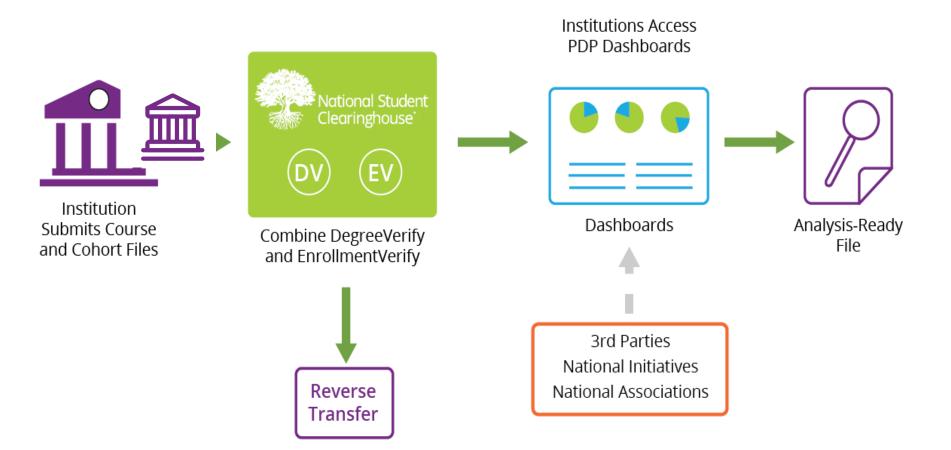




- **Builds** a more complete picture of your students
  - Insights to help build urgency for change and identify where to focus resources
  - **Identify** and close equity gaps with intersectionality
  - Evaluate areas of concern and impact of student success efforts
- Early Momentum indicators
- Transfer out insights
- **Benchmark** your institution against peers
- Encourages improved data quality, transparency and access across campus
- Analysis ready file that includes derived metrics
- **Reduces** your reporting burden



# How the PDP Works





### **Interactive Dashboards**

- Overview:
  - Executive Summary
  - o Enrollment
- Early momentum indicators:
  - o Credit accumulation rate
  - o Credit completion ratio
  - Gateway course completion
  - o Term to Term
- Outcomes over time:
  - o Persistence/retention
  - Transfers
  - o Outcome measures
  - $\circ~$  Credentials conferred and time to credential



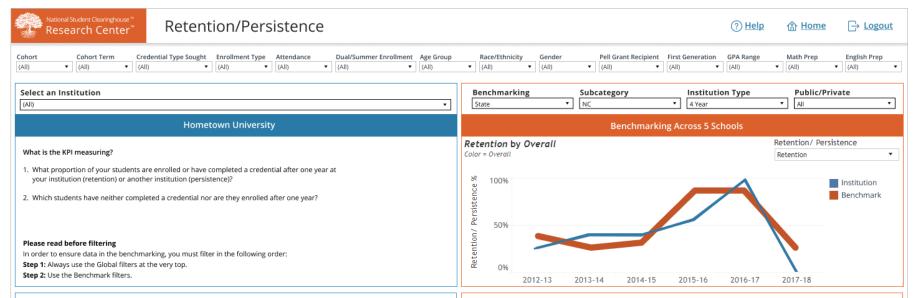


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lect Dimension: Gateway	Grade:		Female
ender 🗸 All	<b>*</b>	Percent Gateway Completion by Gender	Male
Vhat is the KPI measuring		40%	
2			
<ol> <li>What proportion of your students are starting college on the right track by completing required gateway math and English courses?</li> </ol>		07	2018-19 Cohort Gender: Male
2. Which student subgroups are (and are not) finding success?		2013-14 2014-15 2015-16 2016-17 2017-18 2018-1	Count Required: 369 Count Completed: 109 % Completed: 29.5%
teway Not Completed by Gender	Incomplete Student Count		
e = % of population not meeting threshold, Color = student count	0 353	Gateway Course Completion by Cohort Blue = # of gateway courses completed, Grey = % to goal	
Female	Male		
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cted Filters: Cohort: All Cohort Term: All Credential Type Sought: GPA Range: All Math Prep: All English Prep: All Gateway Status:		imer Enrollment: All Age Group: 20 and younger Race/Ethnicity: Hispanic Gender: Female & Male Pell Grant Recipient:	Yes First Generation:

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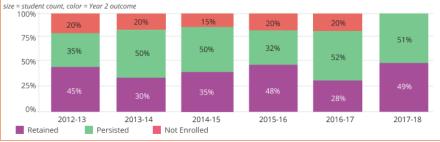
# Benchmarking





#### Students Retained, Persisted, Not Enrolled

#### Students Retained, Persisted, Not Enrolled



Selected Filters: Cohort:All Cohort Term:All Cohort Term:All Cohort Term:All Cohort Term:All Enrollment Type:All Enrollment Type:All Enrollment:All Age Group:All Race/Ethnicity:All Gender:All Pell Grant Recipient:All First Generation:All GPA Range:All Enrollment Type:All English Prep:All

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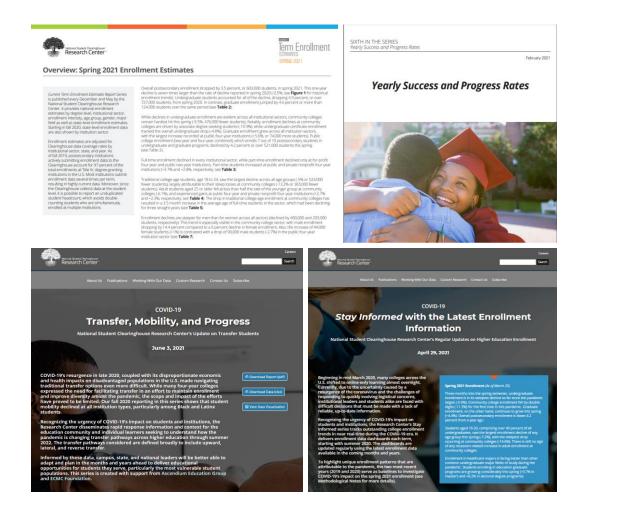


### **Our Partners**





### **Key Reports From The Research Center**





### The Top 10 Most Impactful Articles Featuring The Clearinghouse and Research Center (Covid Impact Era)

WSJ

#### CNBC: Potential Reach 51.4M and 13.8K

#### Engagements

Fewer kids are going to college because they say it costs too much

#### jessica dickler created a post

...this year, according to data from National Student Clearinghouse Research Center, with the fall's incoming freshmen ... Shapiro, executive director of the National Student Clearinghouse Research Center. Shapiro said he expects continued...

#### - Wall Street Journal : Potential Reach 32.2M and 12.6K

#### Engagements

#### Hit by Covid-19, Colleges Do the Unthinkable and Cut Tenure



#### biography created a post

Fall enrollment for freshman and international students fell 16% and 43%, respectively, according to the National Student Clearinghouse Research Center and a survey of 700 schools conducted by 10 higher education associations. Revenue from room...

#### – Wall Street Journal: 33M and 12.4K Engagements

#### The Coronavirus Pandemic Is Making College Students Question the Price of Their Education

allison pohle created a post

Last fall about 231,000 fewer students enrolled in college than the year before, according to a report from the National Student Clearinghouse Research Center, which tracks college student enrollment. Over the past 20 years, the price of attending...

### - New York Times: Potential Reach 153.2M and 11.3K Engagements

#### Colleges Slash Budgets in the Pandemic, With 'Nothing Off-Limits'



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#### Shawn Hubler created a post

...recently. Freshman enrollment is down more than 16 percent from last year, the **National Student Clearinghouse** Research Center has reported — part of a 4 percent overall drop in undergraduate enrollment that is taking tuition revenue down with...

#### - USA Today: Potential Reach 32.4M and 12.4K Engagements

#### Trump student visa rule: DHS pushes F1 changes for US colleges

lindsay schnell created a post

...students to finish their studies in four years — even though, according to the National Student Clearinghouse, most first-time college students take more than five years to earn a bachelor's degree, and many doctoral programs also take more than...

#### - New York Times: Potential Reach 153.2M and 7.5K Engagements

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#### Adam Pasick created a post

Young People Are Spreading the Virus

5 percent fewer students this year, according to an early look at fall enrollment from the **National Student Clearinghouse** Research Center. Over all, college enrollment is down 2.5 percent. A bright spot: Beloit College, in Wisconsin, asked students...





# Student Automated Services



# **Our Transcript Services Numbers**

**1,375+** Active TO schools







**607** Fully integrated with SIS



**5.86 M** Orders in 2022



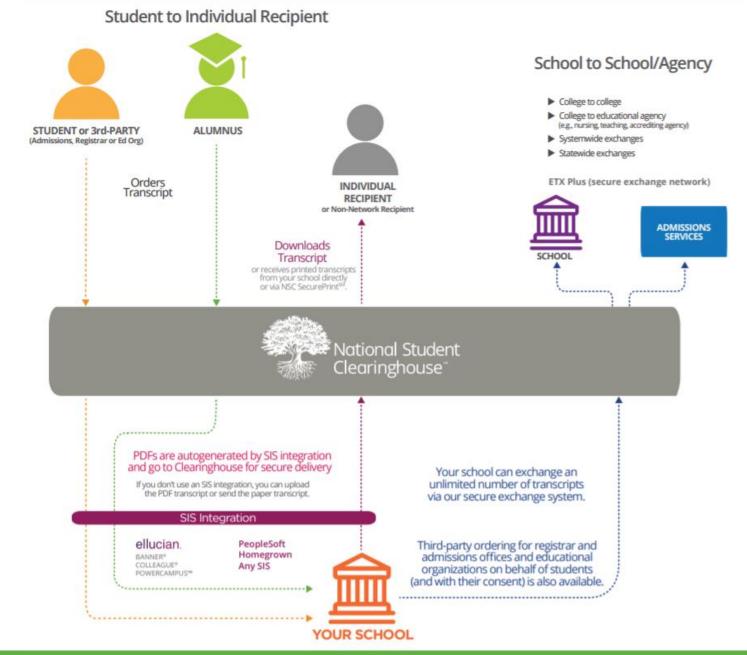
**2,100+** ETX receivers













### FAST

- 24/7 Online Ordering
- PCI Compliant fee collection
- Status updates to students via email and text messages
- Online processing and statusing of orders
- Real-time reporting
- No IT resources needed

### FASTER

- Automated exchange via sFTP of order, status and electronic transcript fulfillment
- Limited development by your IT SIS experts
- Personnel resource savings
- Reduced transcript fulfillment time

### FASTEST

- Full integration with your SIS
- Automates every processing step, including fulfillment
- Real-time verification of student/alumni and transcript holds
- IT resources for connections and configurations



### Third Party Ordering





### Third Party Ordering – Admissions

- Allows an Admissions officer to order a transcript on behalf of a student who is applying, or accepted, to the institution.
- Cuts out relying on the student to order the transcript in a timely manner and send via the institutions desired delivery mode.
- A FERPA approved student consent form is required for each request.
- Transcripts will be securely delivered to the admissions office via ETX Plus.
- In addition to placing orders, users can log on to retrieve the transcripts, check order status, view a list of completed orders, and pay invoices.



### What is Third Party Ordering – Registrar

- Allows a Registrar staff member to place a transcript order on behalf of a student to send to any recipient
- For students/alumni you want to, or need to, provide a courtesy or free transcript for
- A FERPA compliant student consent form is required for each request
- Mail & Electronic delivery methods available
- Processing and fulfillment will continue the way your schools operation works today (i.e. manual processing or automation)
- This service is only for active Clearinghouse Transcript Services schools



### What is Third Party Ordering – Registrar Batch

- Allows an institution to send bulk order requests via batch for automatic fulfillment
  - File format: CSV
- New FTP account will be created and login provided (i.e. 20001682TPR)
- The transcript does not need to be sent in the file with the order info
- Find Student API is run when order is created in the Clearinghouse system
- Check Holds API is run when the order is created
- Future processing is available but will default to 'Now'
- SecurePrint mailed requests will have address verification run when the order is created
- Response files will confirm successful submissions or provide an error report of the failed records
- This service is only for active Clearinghouse Transcript Services schools



## **Data Exchange Questions**

How many of you perform data entry of transcripts?

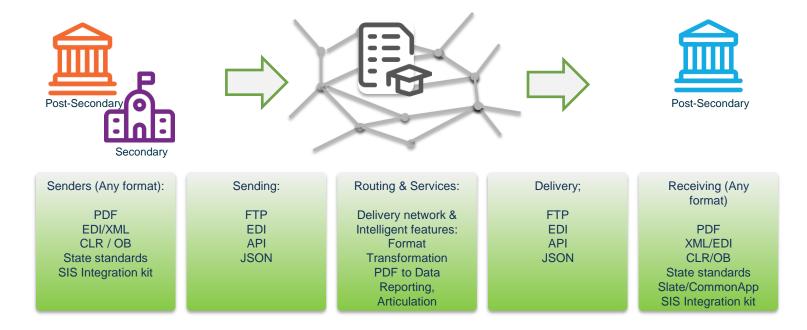
How do you manage differences in transcript data/content?

Do receive multiple transcript formats (PDF, EDI, or XML)?



### Desired state: Universal process open to multiple standards

Aim for an "Any to Any" approach, alleviating standards challenges through transformation engines





# **PDF-to-Data Conversion – Market Problem**

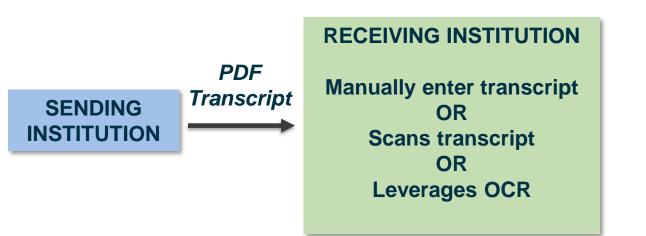
### **Receiving Institution**





**Sending Institution** 

# **Traditional Intake & Conversion Model**

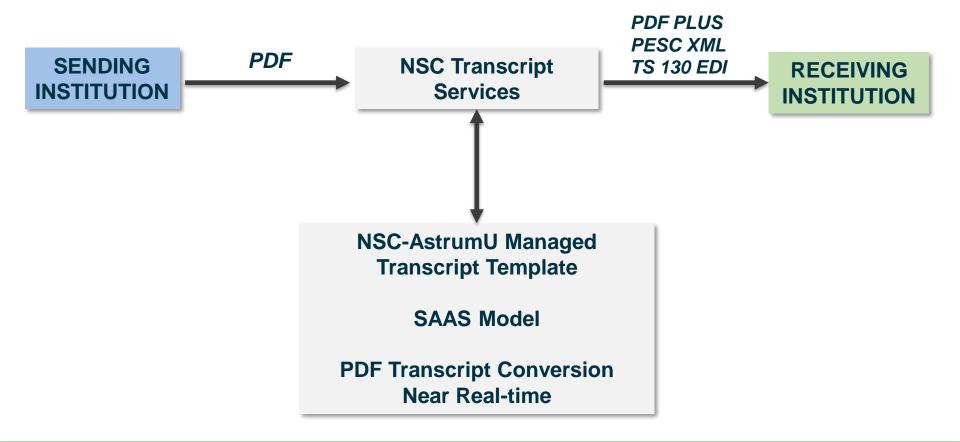


- Receiving school owns the accuracy of the transcript.
- Receiving schools makes assumptions about the transcript
- Receiving school calls/emails sending school for confirmation.



### **Proposed Transcript Conversion Model**

## (introduction of AI/ML technology)





# **PDF-to-Data Conversion – The Solution**

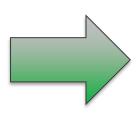
- Leverage the latest machine learning technology to convert incoming PDF transcripts into PESC-standardized data files as soon as they arrive without any manual configuration or IT lift.
- Seamless conversion solution that delivers PESC XML or TS130 EDI data files to your institution's Clearinghouse account in *under* 5 minutes after you receive the PDF transcript.
- AstrumU patented machine learning algorithms create high-performance models of each sender's transcript type and leverages the full library of models on your behalf.
- The data files can be uploaded directly to your CRM or SIS without any manual intervention.



# **PDF-to-Data Conversion – Our Approach**

### **Proof of Concept 2021**

- 20 test transcripts
- Had issues with watermarks and images
- Conversion accuracy was in the ninety-percentile.



### **Pilot 2022**

- University partner
- 200 *production* transcripts across 20 sending institutions.
- Processed >49K Data Elements
- 99.9% conversion accuracy
- <1% error rate conversion exceptions
- POC issue with watermarks solved!
- Image issues (picture of a picture) can be solved longer-term.

### BETA!

• Beta will run over the summer (2023)

• Launch of PDF-to-Data conversion service Fall 2023.



### PDF-to-Data Conversion – Why You Should Consider!

Consideration	Value	
Reduce data entry costs	Average data entry salary \$40K/year.	
Operational efficiencies through a simplified approach	Swifter Admissions process.	
Achieve consistent data accuracy	Cost offset	
No hardware or software to install	Cost offset	
No template for receiving schools to maintain.	Cost offset	



### Services in Support of your Students/Alumni

- Myhub Student Portal
- Transcript services
  - Online ordering
  - PDF/print delivery
  - Automated administrative processes
  - SIS integration
- Third party transcript ordering for Admissions and Registrar
- PDF to Data Conversion



# What's New & Upcoming

- PDF to Data Conversion
- Multiple Transcript Type Templates
- International Address Verification (8 countries & more coming!)
- Student Ability to Waive Attachment Review
- New look of the ordering site and 'Track Your Order'
- Lived Name/Preferred Name for Transcript Ordering



# **ASSISTANCE FROM YOU**

- If you are NSC User Administrator, please review the contacts at your institution and do a few things:
  - Inactivate users no longer at institution
  - Make sure the proper users have the Registrar role that should receive important announcements
  - If you would like the newsletter, you can do this as a part of the roles portion of contacts.





# **Clearinghouse Support**

### School:

- Implementation
- Client Success Manager- Robert McTighe
- Regional Relationship Manager

### Student/Alumni:

- Customer Service
- Phone Support:
  - Mon-Thurs 9am-7pm EST
  - Friday 9am-5pm EST
- Email Support Weekdays
- Chatbot available 24/7
- Online Help Center & FAQs available 24/7





### Need Enrollment and Compliance Reporting Resources?

Data Integrity Operations Enrollment & Degree File Processing schoolops@studentclearinghouse.org

SSCR Error Help sscrerrors@studentclearinghouse.org

Audit Resource Center Federal Aid Audits & Program Reviews auditresource@studentclearinghouse.org

Subscribe! Blog for Compliance Updates https://studentclearinghouse.org/compliancecentral/



# Clearinghouse Academy

www.clearinghouseacademy.org

- Live events and webinars
- Lessons
- User guides and documentation
- Links to
  - Audit Resource Center
  - Compliance Central
  - FAQ







# **Questions & Discussion**

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